

*Affiliated Business Arrangements
("ABAs")/
Joint Ventures*

"Strategic Relationeering" Solutions

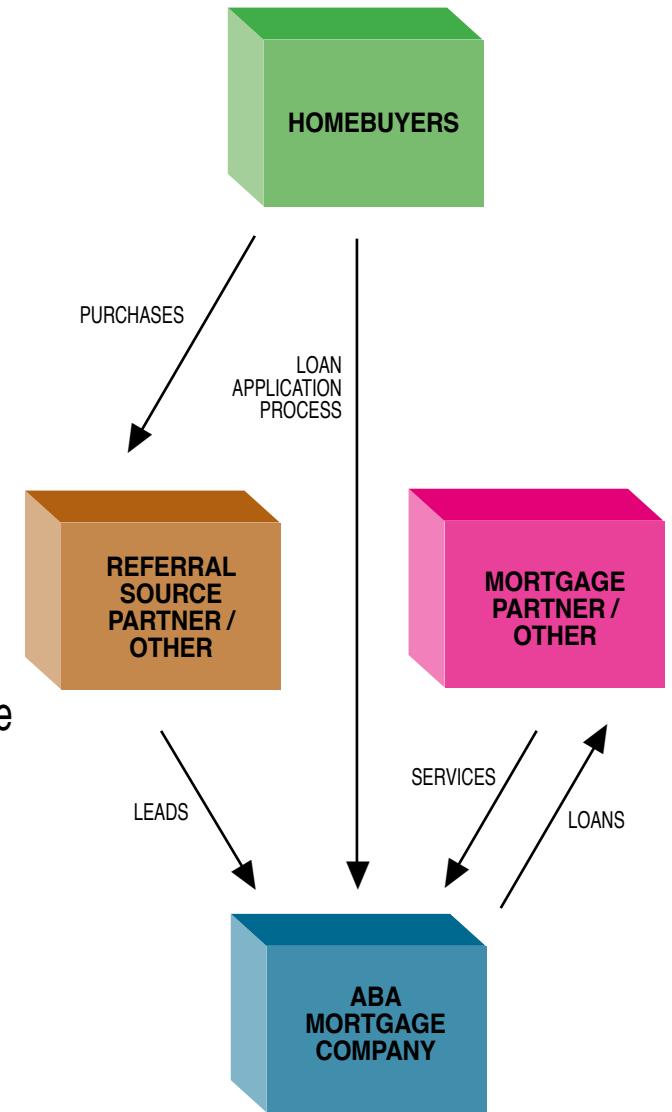
*Secure Long-Term
Purchase Business Flow*

MLinc Mortgage Solutions
A better way to work

- At risk of losing hard-earned referrals from builders, real estate brokers, or community banks?
- Already lost business to a competitor's ABA?
- Want to protect current business relationships?
- No time or resources to create your own ABA program?

The answer...

MLinc's ABA Mortgage Solution



MLinc's turn-key tools, models and agreements to evaluate, sell and set up ABAs:

- Overview of Process, Tools, Models and Agreements
- Information Memorandum with Criteria for Evaluating use of an ABA
- Builder Profile Questions
- Real Estate Broker Profile Questions
- Referral Source Profile Questions
- Financial Model
- Start Up Analysis
- Home Builder Marketing Letters
- Real Estate Broker Marketing Letters
- Sales Presentation
- Structure Chart
- Response to RESPA/HUD Factors Chart
- Non-Disclosure Letter
- Profitability Analysis
- Letter of Intent
- Operating Agreement
- Capital Accounts Analysis
- Referral Source Disclosure
- ABA Disclosure
- Loan Application Processing Services Agreement
- Administrative Services Agreement
- Mortgage Company Confidentiality Agreement
- ABA Confidentiality Agreement
- Sublease Agreement
- Broker Services Agreement
- Broker Fee Calculation Form
- Implementation Plan

Attentive to RESPA and HUD Factors

Services Agreements

What do you use when an ABA is not the best option?

The answer...

MLinc's Marketing, Desk Rental and Mortgage Origination Solutions to acquire services from your referral sources.

The Solutions include:

- Profile Questions
- Financial Models
- Marketing Letters
- Sales Presentations
- Agreements
- Additional Tools

MLinc is a nationwide provider of expertise, insight and innovative solutions to the mortgage industry.

MLinc Mortgage Solutions

A better way to work

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Attentive to RESPA

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